Congratulations

2018 BUSINESS OF THE YEAR

Featherdale Wildlife Park

SEE INSIDE FOR FULL AWARDS COVERAGE AND PROFILES

Western Sydney’s region’s premier JOBS PLATFORM

Discover a more effective way to reach the region’s best job applicants

www.jobswesternsydney.com.au

or check us out on facebook at www.facebook.com/jobsavailable02/

Best choice for applicants and employers
- Choice of affordable packages that include social media engagement.
- Multi-media support channels.
- Real results that you observe.
- More than 41,000 Facebook fans.
- Website updated daily with new jobs.
HomeWorld Group has been developing and managing display villages throughout Western Sydney for over 30 years.

Now with 4 villages across NSW and 50 leading building companies in the group, we are able to provide the ultimate destination for new home building. With over 220 display homes to explore, there are home designs to suit all budgets, lifestyles and land sizes. The builders in the group also now have duplex homes on display and new home designs that include granny flats.

Discover HomeWorld – It’s Where it all Begins

KELLYVILLE  Cnr of Windsor Road and Brodrick Boulevard
THORNTON  Cnr Raymond Terrace and Government Road
LEPPINGTON  Cnr Raby Road and Emerald Hills Boulevard
WARNERVALE  Virginia Road (off Sparks Road)

SINGLE STOREY  ·  DOUBLE STOREY  ·  GRANNY FLATS  ·  DUPLEX

DiscoverHomeWorld.com.au

OCTOBER 2018

BUILDERS DISPLAY HOMES OPEN 7 DAYS A WEEK 10.00AM – 5.00PM
Wildlife a winner for Featherdale

AVID bird enthusiast Bruce Kubbere would revel when the neighbourhood kids turned up on his vast property to look at his treasured feathered friends in his aviaries.

“It was such a valuable experience that we decided to enter six categories this year and we’re excited to be a finalist in all six. "We’re in the perfect location but we’re not in the hub of the city so we work hard to tell Sydney we’re here. To win (is) validation for the team that work so hard and believe in everything we’re trying to achieve.”

And that includes saving some of the country’s most vulnerable wildlife through Featherdale's conservation and breeding programs.

Interestingly, the park received its name in a nod to its origins as a chook farm, and not because of its furry inhabitants.

“It’s funny that some of the best decisions you make start as ideas of your customers. Back in the day, that tour bus operator’s suggestion was a sign that fell in the owner’s lap,” Ms Ang said.

“So of that toilet block Mr Kubbere built with his own hands? “It’s still standing!”

Visit: www.featherdale.com.au

Above: Sara Ang and below, the many attractions of Featherdale.

Category Winners

- Jessica Craig - Hugo Halliday PR & Marketing
- Natalie Akkari - Montessori Merrylands Childcare
- Phillip Raish - WILD FX
- Wales Bus & Body Repairs

- Empower Construction Pty Ltd
- Michael Hughes Foundation
- Footprints (Northmead) Early Intervention & Child Care trust
- Precision Metal Group Aust Pty Ltd
- Evolve Housing
- Ronald McDonald House Westmead
- Figtree Conference Centre

- Featherdale Wildlife Park
- Re-Engineering Australia Foundation Ltd
- WILD FX
- Australian Work Health & Safety Pty, Ltd.
- Momento Hospitality
- Rookwood General Cemeteries Reserve Trust
- Kurrajong Kitchens
The REACH team.

Hands-on training = successful outcomes

Reach for Training has been helping people reach their career goals for 12 years.

The training organisation provides skills to working Australians by combining hands-on practical experience with strong theoretical knowledge. With multiple training locations across Western Sydney, REACH’s vocational education and training courses help job seekers, mothers re-entering to the workforce, disadvantaged communities, the long-term unemployed and youth at risk.

“We are very proud of the fact that continually we are able to achieve a very successful outcome for our learners that currently stands at 88 per cent course completion with a 75 per cent conversion rate into employment,” said CEO Suresh Padmanabhan.

As an approved Registered Training Organisation, REACH provides quality vocational training and education for more than 30 nationally recognised qualifications ranging from Certificate II to Diploma level across various industries such as Community Services (Aged Care, Early Childhood Education and Care, Disability Support, Home and Community Services), Business Services, Retail, Hospitality, Tourism and Events Management, Hairdressing and Beauty Therapy.

National Compliance Manager, Janusz Miedlar, said the training and assessment landscape was ever changing.

Industry shift

“However, it is very clear that there is now an undeniable national shift in the education sector, which is moving away from an ‘only training model’ towards a much more holistic ‘beyond training model’.

“We believe the single biggest challenge that businesses will face in the next financial year is sourcing suitable and compatible work-placement, so that learners are able to attain the maximum skill or knowledge transfer resulting in a ‘job ready’ skill-set at completion of their training that leads to sustainable employment.

Although a privately owned business, the team at REACH are wholly community-focused and are dedicated to providing quality education, to upskill individuals and enable them to find sustainable employment opportunities that in turn will help them attain economic freedom.

Details: reachfortraining.com.au

We applaud your SUCCESS

Access News Australia, publishers of Western Sydney Business Access (WSBA), is once again proud to be the official media partner for the WSABE program and producer of the annual souvenir edition.

Congratulations to all winners and finalists.

We look forward to working with you in the time ahead.
Congratulations to all winners and finalists

THE Chamber would like to congratulate all the winners of the 2018 Western Sydney Awards for Business Excellence, or more affectionately Winners of the 2018 WSABEs!

SCHON CONDON RFD

You have certainly demonstrated that you are all leaders in what Australia’s most significant business and industrial powerhouse.

The Parramatta Chamber of Commerce, in association with its sponsors and supporters is very proud to have hosted what can only be referred to as a celebration of all that is good in the greater Western Sydney Region.

The focal point of such Awards is certainly to recognise the successful leaders in their respective fields who were tonight presented with their Awards, but that is not the only success that we celebrate.

Now in its 28th year the awards have continually seen not only a steady increase in the number of applications, but also significant gains in the quality of the submissions and the organisations that are being considered for that pinnacle, the WSABE Trophy.

Future success

Thus, whilst we do acknowledge the winners, it is also appropriate to acknowledge all those that made the competition so tough, those businesses that have striven to grow and improve and who, whilst certainly successful, were just not quite at that pinnacle. We look forward to your future submissions and success.

The Awards in themselves are, without doubt, a driver of success in what can truly be regarded as one of the most significant powerhouses of the Australian economy, Greater Western Sydney, which has Parramatta as its focal point.

It is a region that is finally being properly recognised, and as such the region is now drawing significant investment not only into the services and facilities that the region will offer, but also significant development and construction.

We have not ignored this growth and as such are proud to have included a further four Categories into the Awards, being Excellence in Arts and Culture, Excellence in Hospitality and Tourism, Excellence in Traditional Trade, and Excellence in Workplace Inclusion.

These new awards reflect the overall changing nature of the Region as well as recognising a broader range of potential candidates, not simply owners of businesses. It is clear that the WSABE’s are truly the Awards for this Region, our Region.

Without sponsors events like this simply cannot happen. Thus we also proudly acknowledge the significant support of our Sponsors, in particular the Commonwealth Bank as principal partner, major sponsor City of Parramatta, and category sponsors DOOLEY’s Catholic Club, PAYCE, AAA City Removalists, Castle Group, iCARE, Parramatta Leagues Club, KPMG, Parramatta Light Rail, Wenty Leagues,

HomeWorld, Belgrin, and the University of New England.

Stronger relationships

As the awards have grown their reach has extended further into the Greater Western Sydney Region, and because of this we have experienced a strengthening of the professional relationships within the region.

Consequently, we would also like to acknowledge the input and support of NSW Business Chamber, the Chambers of Commerce from Blacktown, Cumberland, South West Bankstown, the Hills and Penrith who gave their support to the success of these Award’s. It has truly been a team effort.

SCHON CONDON RFD is President of Parramatta Chamber of Commerce.
Capturing the power of words

**Anyone looking to market their business knows the power of words – and so too does copywriter Karen Anderson.**

The creative director and founder of specialist copywriting agency Consider It Done Australia has been writing marketing content to help grow small and medium sized businesses for over 10 years. 

“Writing content that works is more than understanding the demographics of a business’ target market,” she said. 

“...you actually need to speak to their ideal customers,” Karen said.

Consider It Done Australia, a finalist in WSABE’s Excellence in Innovation, boasts a team of five highly experienced and qualified copywriters.

**Competing head-on**

“The internet and social media platforms give small and medium sized businesses the ability to compete head-to-head with the big end of town but they need great content to do that. And that’s what we provide our clients,” Karen said.

Perhaps it was serendipitous that Karen made the move to Sydney from Melbourne for work. One of the first things she did was visit the buzzing city of Parramatta and it was “love at first sight,” she said.

Fast forward 18 years and Karen is now a Parramatta local. It is also where she runs Consider It Done Australia.

“When I began my business, I thought about where I was most likely to find customers. It didn’t need much thought as I already knew how rapidly the west was growing and I wanted to be part of that action” she said.

Creating great memories

Karen can often be found wandering around the town, admiring Parramatta’s historical buildings and enjoying its eclectic mix of restaurants and shops.

**Details:** consideritdoneaustralia.com.au

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Mouthwatering Greek delights

**MOUTHMAKING Greek delights**

The menu boasts mouthwatering Greek dishes like moussaka and spanakopita but not a morsel of meat can be found in the kitchen of the popular Greek Vegan Bakery eatery in Revesby. 

The family run business is dedicated to delivering traditional Greek cuisine – the vegan way.

Opting for all natural plant based ingredients – and a pinch of love and an infusion of passion – the Katsivardas family’s reinvented classic Greek recipes are free of any animal products.

“Veganism is our philosophy and way of living,” said family patriarch Pavlos Katsivardas.

The unexpected death of their beloved rescue dog changed the family’s way of eating and the way they did business, prompting them to turn their pizza shop into a retail, wholesale and catering company that dishes up flavoursome meat-free Greek food.

“Love, care and awareness are our cooking ingredients. Animals, people, health and the environment are our concerns and belief and faith are our strengths,” Mr Katsivardas said.

“How do you make traditional Greek recipes without the cuisine’s mainstay ingredients of meat and cheese? The cheese in the spanakopita is made from coconut oil, and mushrooms replace the mince in the moussaka.”

Mr Katsivardas said the family was proud to be named a finalist in the Start Up Superstar category of this year’s WSABE.

**Details:** greekveganbakery.com.au

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**Providing innovative metal solutions**

C-MAC Industries has been proudly providing innovative metal solutions for more than 50 years, growing its skill base year on year.

The company tackles a gamut of sheet metal and engineering projects from sheet metal fabrication, horticultural equipment, industrial acoustic products and insulating oil treatment equipment. It has also opened up the range of possibilities with its 3D design and product testing services.

All of this is delivered through C-Mac’s comprehensive range of computerised equipment at its Parramatta factory led by skilled and experienced tradesmen.

“We have acquired technical skills over many years to be able to provide a complete solution for customers,” said C-Mac Industries general manager, Steve Grylak.

“We’re also proud of employing apprentices both in sheet metal and fitting and machining as we strive to keep the skill base in Australia and give young people the opportunity to grow in this challenging world market.”

C-Mac Industries is honoured to be named a finalist in the Western Sydney Awards for Business Excellence in the category of Excellence in a Traditional Trade as well as Outstanding Employer of Choice and Excellence in Business.

These nominations recognise that our business has achieved significant growth. It is also a recognition of the traditional tradesman and their contribution to the ongoing employment growth of Western Sydney.

C-Mac Industries is an employee-owned business – Australia’s first workers co-operative business – Australia’s first workers co-operative.

**Details:** cmac.com.au

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Creating great memories

OMENTO Hospitality Group has been championing hospitality in Sydney’s burgeoning North West for more than four decades.

One of the first things the group did was visit the buzzing city of Parramatta and it was “love at first sight,” she said.

A premier hospitality provider, Momento Group is the brand behind entertainment precincts such as Hillside Hotel at Castle Hill, Bella Vista Hotel and the newly opened Governor Hotel at Macquarie Park. Another three projects are in the works with construction expected to be completed within the next 18 months.

And at the helm of this expansive operation is celebrated businessman, chief executive Marcello Colosimo, who is a finalist in the WSABE Outstanding Business Leader category. Momento Hospitality is also a finalist in Excellence in Sustainability, Outstanding Employer of Choice and Excellence in Hospitality and Tourism.

The team says it is energised by the company’s mission of bringing people together to create great memories, and say they strive to provide premium quality food and beverage experiences for its customers through its well-trained staff who genuinely care about their guests.

They are also motivated by the charitable arm of the business which provides assistance and financial support to the local community.

Momento Hospitality has been on the receiving end of industry recognition over the years, including being named the winner of the Australian Hotels Association’s Best Casual Dining award last year and was recently named one of Westpac’s 200 Businesses of Tomorrow 2018.

**Details:** momentohospitality.com.au
Mission lead to social enterprise

WHEN Jennifer McAlees embarked on a mission to start a social support group for people with a disability, she couldn’t have imagined her dream would also result in the makings of an innovative social enterprise.

Ms McAlees, who was diagnosed with Hydrocephalus and Dandy-Walker syndrome, joined forces with John Eastwood and the pair brainstormed fundraising ideas for Ms McAlees’ Liverpool based charity, Young Adults Disabled Association (YADA).

It was from that discussion in 1985 that the pair turned to recycling and re-selling to raise funds for the group’s social support programs for people with disabilities living in the Fairfield and Liverpool local government areas.

Today, YADA recycles an average of 350 tonnes of different types of metals, about 450 tonnes of paper, 10 tonnes of polystyrene foam and 30 tonnes of clothing.

“YADA is a registered National Disability Insurance Scheme provider but the social enterprise is where we work hard to assist the public and save waste going to landfill,” said coordinator Buffy McDonald.

“We have a wonderful network of supporters ranging from families to businesses but there is always room for more. Support can be anything from financial to donated goods, volunteering to in kind support.”

Details: www.yada.org.au

Driven to be the best

HERE’S a clear-cut reason why Chief Fluid Systems has been going strong for eight years.

“Our principles are simple - to strive to be the best at what we do,” said Glen Haddon who heads the family owned business that specialises in hose manufacturing and testing.

“We have a small, energetic team who have a reputation for being experts in our industry.”

Chief Fluid System’s Chipping Norton base is equipped with all the modern machinery to best serve clients like the Royal Australian Navy, government contractors and industrial companies.

Keen to give back, the company last year raised almost $24,000 for the Leukemia Foundation through the World’s Greatest Shave.

“Our attention to detail and our passion for what we do is what differentiates our company.”

Details: chieffluidsystems.com.au

REACH for Training

Honoured to have been nominated as a WSABE finalist in the Excellence in Business category

REACH for Training has been helping people reach their career goals for the past 12 years; providing skills to working Australians by successfully combining hands-on practical experience together with strong theoretical knowledge.

With multiple training locations across Western Sydney, REACH’s vocational education and training courses are tailored to help job seekers such as disadvantaged communities, mothers re-entering into the work-force, youth at risk and the long-term unemployed.

REACH for Training provides vocational courses across NSW, Qld, ACT & WA.

Nationally Recognized courses
All the courses at REACH for Training are fully recognized at national and state level.

Expert Trainers and Assessors
All the trainers at REACH for Training are fully qualified with credible experience.

Gain practical work experience
We can help you find a suitable work placement to help you start your career.

Government Subsidised Programs
REACH for Training provides multiple Government Subsidised Programs.

Courses available in:
Aged Care | Early Childhood Education and Care;
Disability | Community Services;
Business | Retail Management;
Hair and Beauty | Hospitality
Tourism and Events | Industry Short Courses

www.reachfortraining.com.au or call 1300 361 343

Campuses at Blacktown, Bankstown & Fairfield
Your new Career is within REACH

2018 WSABE Souvenir Edition OCTOBER 2018
Chief Fluid Systems are very proud to be named finalists in the Western Sydney Awards for Business Excellence (WSABE), Castle Group Excellence in Small Business category.

We are extremely grateful for the recognition and would like to thank WSABE for this opportunity. We’d like to congratulate the other finalists and wish them luck in their categories.

Details: rmhc.org.au

Keeping our families close

Ronald McDonald House Charities Greater Western Sydney (RMHC GWS) is committed to keeping families close by providing a warm and welcoming home away from home for families with seriously ill children receiving treatment at The Children’s Hospital at Westmead.

This can be a period of days, or weeks - at times even a year - and the staff and volunteers at the House ensure that families are given the support and homey environment they need to support their child’s treatment and recovery.

Without a safe, supportive, place to stay, families would be faced with travelling incredible distances, sleeping in waiting rooms or in beds and chairs in the hospital wards, struggling to pay for hotel rooms, or even sleeping in their cars. All this, while also trying to comfort and protect their seriously ill or injured child.

RMHC Greater Western Sydney helps lighten this burden through a range of programs from its 60-room house just steps away from the hospital. Nepean Hospital Family Room is only moments away from a child’s bedside and includes home cooked meals three nights a week as well as education services that help students improve their skills and catch up on missed education.

Details: rmhc.org.au

All aspects of conveyancing

Everyone thinks about owning their own house at some point and the team at Towns Conveyancing can manage the process and minimise the stress.

“We pride ourselves on the ability to cover every aspect of the transaction and communicate with our clients at all times keeping them informed every step of the way,” said principal licensee Kristi Towns.

“Our focus is to continue to build our relationships with our clients and our community and we are proud of our commitment to professionalism, innovation, our ethical structure, trust and reliability.”

Mr Towns said while many may find conveyancing daunting, the team at Towns Conveyancing Services are qualified to take care of all the legal work required in residential sales and purchases.

This includes off-the-plan purchases, acting for vendor developers, vacant land, strata properties, investment properties, title transfers and refinancing.

With offices in Penrith and Oran Park, Mr Towns said the team’s commitment to customer satisfaction was behind their achievement as a finalist in the WSABE Excellence in Small Business.

“Our customers have the satisfaction of knowing that they get professional, competent and efficient service without the CBD price tag.

“We provide comprehensive fixed quotes, so our clients know exactly what our conveyancing services will cost.”

Details: townsconveyancing.com.au

Story of C-MAC Industries

How the staff took over the 50-year-old company to become the first worker’s co-operative

Employee Owned Companies

C-Mac Industries - Innovative Metal Solutions

We have acquired technical skills over many years to be able to provide a complete solution for customers. From General Engineering - Sheetmetal - Nursery Products - Industry Noise Control - Transformer Oil Purification. Growth sustainability for the future in Design (solid edge) Product Development, Prototyping and 3D Printing. Providing all the skills in-house, provides customers with shortest lead times and minimising administration costs.

C-Mac is proud of employing apprentices both in Sheetmetal and Fitting & Machining. We strive to keep the skill base in Australia and give our young people the opportunity to grow and be skilled in this challenging world market.

If you require a simple gear or shaft, sheetmetal products - to high end design in solid edge prototyping to 3 D printing — call C-Mac Industries - We are here to help.


Join Us
BUILDING a brand new home is still considered by many as the big Australian dream, but where to begin the process could have you scratching your head for inspiration and advice.

HomeWorld has more than 220 homes on display at its villages across the state, including Kellyville in Sydney's north-west, and the recently opened village in Leppington in Sydney's south-west which showcases 62 brand new homes from 22 leading builders.

HomeWorld – a proud sponsor of the 2018 Western Sydney Awards for Business Excellence - is a co-operative of 50 leading building companies across NSW, so you can discover the house of your dreams and speak directly to the builder who will create it – all in the one place. You can also compare promotions and inclusions for the best deal.

Mix of designs

There is a mix of single and double storey homes to draw ideas from, as well as duplexes and granny flats, and because each of the builders at HomeWorld has a team on site in their homes, the experts are on hand to answer any questions or talk you through other designs that may not be on display. You can even customise the home to suit your needs.

As well as being able to walk through the homes and explore your options, visitors can check out the latest in floor plans, alfresco living, interior design and technology.

And you don’t have to be looking to build a new home to visit HomeWorld – the villages are a great source of styling inspiration.

HomeWorld is conveniently open seven days, 10am-5pm.

Details: www.discoverhomeworld.com.au
Whether it’s a minor dent or major collision damage, the team at Wales Bus and Body Repairs is known in the industry for their expertise in handling any type of bus repair or refurbishment.

A family owned and operated business, the company enjoys an enviable reputation for quality bus repairs and refurbishments at its large, state-of-the-art facility in Smithfield. As one of Australia’s leading bus repairers, the company continually invests in advanced equipment and technology as well as expert staff to handle any type of bus repair or refurbishment project.

That is what has made it a finalist in the Excellence in Small Business and Excellence in Traditional Trade at the 2018 WSABE.

Wales Bus and Body Repairs specialises in in-house mechanical repairs, body re-building, chassis re-alignment/modifications, body refurbishment as well as high quality, fleet specific PPG paint refinishing and sign writing, quality control and road testing.

24-hour service

It also offers a 24-hour national salvage and recovery service and is able to respond quickly to any call for help.

The team prides itself on its knowledge and experience and has been known to offer assistance from salvaging buses to cleaning up at the scene of an accident.

They are backed by an experienced administrative support team who have established a professional working relationship with all the major insurers and are able to expedite any insurance claim and ensure a prompt assessment.

Assessments are backed up by fast and accurate quoting using the latest industry specific software and digital photography.

WALES is a family owned and operated Australian business (est. 1982) that is genuinely committed to ‘excellence’ in customer service.
Gina’s a trailblazer for women

Gina Field is a trailblazer, championing women to chase their dreams. That’s just what she did when she launched Nepean Regional Security 20 years ago, starting as a home-based security business and growing to a multi-award-winning business with 58 staff and a fleet of cars across Western Sydney.

And in that time, Ms Field has notched many firsts in her career – the first female owner of a security firm in NSW and the first business woman to be recognised as part of the NSW Women of the Year Awards.

So, it’s only fitting that she be named a finalist in three categories of the 2018 WSABE: Excellence in Customer Service, Excellence in Sustainability and Outstanding Business Leader.

“I believe that we are finalist due to our longevity in business, our service standards to our customers and our focus and pride in the business and the service standards that we provide,” she said.

Ms Field said she was proud to be at the helm of one of the most awarded businesses in the state (Nepean Regional Security has notched a staggering 26 industry awards) and in what was long regarded as a male dominated industry.

“We are unique because we are on the State Government procurement list as a preferred government supplier,” she said. Visit: www.nepeanregionalsecurity.com.au

Dooleys bringing people together

Established in the local community over 70 years ago, DOOLEYS Lidcombe Catholic Club is an active local community business and is proud to be one of the leading registered Clubs in NSW.

From humble beginnings, DOOLEYS has evolved into a large local employer that brings people together to enjoy premium entertainment and leisure facilities in three locations: Lidcombe, Regents Park and Silverwater.

DOOLEYS has something for everyone - a place to catch up with friends, treat the family to a meal, enjoy some entertainment or keep fit at the Health & Fitness Centre.

As leading community club, one of DOOLEYS key strategic objectives centres around Corporate Social Responsibility (CSR) and ensuring the Club is a strong contributor to the local community.

DOOLEYS prides itself on being actively involved in the positive development of our local area and commits dedicated resources to this endeavour.

DOOLEYS is proud to do business in Western Sydney and is excited about the future opportunities for growth. The club firmly believe in the great economic and social opportunities available here in Western Sydney.

Visit www.dooleys.com or phone 8745 6100.
Honoured to be nominated as WSABE Finalist In the ‘Excellence in Innovation, Outstanding Business Leader, Excellence in Small Business & Excellence in Traditional Trade’ categories

Precision Metal Group Australia was founded by Managing Director Jason Elias & is a family owned and run Mechanical & Structural engineering services company with industry experience in excess of 50 years under our belt. The company came about after a jump in work across our home country Australia and ventures in overseas markets.

We have been committed for years to provide the best possible service for the best price to our clients. Due to difficult economic conditions we are all working with, this has put Precision Metal Group in the view of many companies to engage our services and help them reduce costs and remain viable. We have had many new companies approach us to be certified with our facilities that offer 24/7 support all under one roof in a cost effective solution.

OUR FIELDS OF EXPERTISE

MANUFACTURING
Machinery to assist your production needs, including onsite machining, profile cutting, and specialised welding.

WELD INSPECTION & NDT
Our recent addition of welding inspection and supervision will deliver high quality standards and support client needs.

ENGINEERING
Award-winning engineering and experience in mechanical, electrical, structural and welding.

REBUILDS & REPAIRS
From day-to-day maintenance to any size shutdown or any machinery repairs, we can provide coverage for your organisation.

Unit 1, 472 Victoria Street, Wetherill Park, NSW 2164
Ph: 02 9756 4088
Email: info@precisionmetalgroup.com
www.precisionmetalgroup.com
PRECISION Metal Group’s state-of-the-art workshop, skilled staff and highest certification levels are among the reasons it is has been called on to tackle some of the country’s largest projects. A one-stop shop for specialised welding and structural engineering, metal fabrication, machinery repairs and mechanical engineering services (certified in ISO 3834-2 and AS5131 CC3), the Wetherill Park business has rapidly grown since its launch eight years ago by founder and managing director, Jason Elias.

“The main reason for the company’s rapid growth is seemingly simple,” Mr Elias said. “Precision Metal Group is the first and only company in Australia to complete and achieve the certifications it has which makes us a major player in the industry and leaves all our competitors behind.”

The company’s second to none welding skills helped bolster its successful bid to be part of the Federal Government’s program to build armoured combat reconnaissance vehicles as part of the LAND 400 Phase 2 program.

Mr Elias said he was proud to be part of a project that will provide vital combat transport for the Australian Army.

First in Australia

That a Western Sydney based small business with a team of 45 skilled employees are involved in some of the biggest projects is testament to Mr Elias’s commitment to deliver “the best possible service for the best price”.

“Nothing is impossible and miracles only take a little longer,” he said. “There is never a way in which a job cannot be done and safety is of importance with all of our clients.

“We investigate, implement and make sure every job gets done with safety as the main point and keep it at a low cost. A lot of companies get scared with the red tape and not addressing issues appropriately costs them a lot of money and has seen a lot of industries close down.

“Our turn-over is the biggest measure alongside our staffing numbers which speak for themselves.”

Precision Metal Group is a finalist in the Excellence in Small Business category of this year’s Western Sydney Awards for Business Excellence.

“We entered the awards to showcase our achievements and our company,” Mr Elias said.

“We have achieved the highest level of certification first time round - the first and only company in Australia to do so - proving Australian manufacturing and quality is still alive and strong.”

Details: precisionmetalgroup.com
YADA is a fully registered “not for profit” charity. When it was established in 1985 by John Eastwood and Jennifer McAlees, they needed to raise a substantial amount of money on their own before they received any funding, so our Social Enterprise was established – recycling and reselling.

Today YADA, on average, recycles 350 tonnes of all different types of Metals, 450 tonnes of paper, 10 tonnes of polystyrene foam and 30 tonnes of clothing. YADA has only one employee, our workforce contains Volunteers, Community Service and Work for Dole participants.

YADA is a registered NDIS Provider but the Social Enterprise is where we work hard to assist the public and save waste going to landfill.

We have a wonderful network of supporters ranging from families to businesses but there is always room for more. Support can be anything from financial to donated goods, volunteering to in kind support.

Come and visit us at www.yada.org.au or call Buffy on (02) 9602 7808 or 0421 341 159

www.yada.org.au

KINGSWOOD Compounding Pharmacy is taking customer service to a new level. The pharmacy, which specialises in personalised medication solutions, has introduced a drive-through service for parents with young children.

“Mothers now per-order the compounded medicine for their baby and we prepare and bring it out to their car so they don’t have to get their baby in and out of the car anymore,” said pharmacist Adam Kennedy.

“The positive feedback has been overwhelming as there are some parents that have multiple children making it extremely difficult, especially when the child is sick or has a chronic illness.

“Being a father of two and an uncle to four kids, I instantly could see the value in such a simple but valuable service.”

Ever-changing industry

The family run business has been open 13 years, tailor making medicines to suit individual patient needs, seven days a week.

“We are one of very few that offer a compounding service in Western Sydney,” said Mr Kennedy who runs the business with his two brothers.

“We all have the same vision of trying to make a difference in patient lives through personalised health care and we are proud to offer such a personalised service.

“We pride ourselves on making a difference and do so using the highest quality ingredients in the highest quality accredited facility. We also strive be up to date with the latest training and innovations in the ever-changing industry.

“We plan to continue to grow our compounding and hope to be able to continue saving lives, curing disease and treating unique disease.”

A finalist in the Excellence in Customer Service category of this year’s WSABE, Mr Kennedy said: “We are so proud to be acknowledged for this award and we are so appreciative to all of the support we receive along the way.”

Details: kingswoodcompoundingpharmacy.com.au

Pharmacy offers drive through option

I AM Pacific Diva

AND THIS IS MY World

Ballina Gee 0403 077 238 pacificdivaworld@gmail.com

Happy customers.
Technology as a growth enabler

Australian grown technology solutions provider, Exigo Tech, know how to best use technology to optimise business performance.

“Our constant effort is to find how technology and its innovations can help businesses and enable them to grow,” said managing director Vivek Trivedi.

Exigo Tech specialise in Cloud and Network Infrastructure and application solutions for small to medium size businesses and enterprise clients.

“Our staff are highly skilled professionals who understand the nitty-gritties of evolving technologies. We continually add more technologies and skills into our portfolio to enable businesses to overcome challenges and function at maximum operational efficiencies.

Tech made simple

Exigo Tech truly understands the importance of customer experience and hence follow a customised approach for each client depending on the business size and type of industry vertical.”

Adhering to the company’s mission – “technology made simple” – the staff work closely with clients to understand their requirements and put technology at the heart of every project to deliver exceptional outcomes.

“Our service portfolio is wide and branches in to different sectors,” Mr Trivedi said, including IT infrastructure to ensure that poor networks never hamper business productivity.

Exigo Tech also offers Cloud Hosted solutions to add real time value to the business; enterprise mobility solutions that enable businesses to achieve organisational efficiency; process automation to simplify workflows for improved business outcomes; digitising existing business processes to help business offer exceptional customer experience; backup and disaster recovery and IT managed services.

Details: exigotech.com.au

This is my world

An avid singer with a passion for opera, BALLina Gee was determined not to let her health issues deter her from singing professionally. She turned to social media to declare “I am Pacific Diva and this is my world” and was amazed to see her mantra trend. Ms Gee said she now uses her “Pacific Diva” brand to promote cultural diversity on the performing arts scene.

“I am passionate about making opera diverse, accessible, relatable and inclusive,” the Mount Druitt raised international soprano said.

“I understand the difficulties of pursuing an operatic art form when you live in a low socio-economic household and I want to help mentor others to pursue their talents regardless of their circumstances.”

As Pacific Diva, Ms Gee has performed as a soloist at many festivals, on stage in Phantom of the Opera and Miss Saigon at Paramatta Riverside Theatre and has recorded the Queen Mottee aria for the Tahitian opera L’Esprit du Feu – Te Varua o te Aahia.

She is scheduled to spend time overseas as part of the Remote Year initiative and hopes to “create global collaborations and opportunities.”

A finalist in the Excellence in Arts and Culture category, Ms Gee said: “I want to continue to perform, produce and be an advocate.”
2018 finalista profiles

Hugo Halliday PR & Marketing

Hugo Halliday is a multi-disciplinary firm specialising in providing marketing, media and communications, events and graphic design services to a wide range of large corporate and government entities, peak bodies, non-profits, small businesses, political representatives and community advocacy groups. Hugo Halliday was established in 2007 by Army veteran, Bill Pickering, who manages the Parramatta based company with director, Jessica Craig. Some of Hugo Halliday’s clients have included Pfizer, Cronulla Sharks, Insurance Australia Group, Coronation Property, The Showground, Optometry NSW/ACT, John Barilaro MP, Housing Supply Association and the Motor Traders Association. hugohalliday.com

OZ Design Furniture

OZ Design Furniture is a leading inspirational furniture and homewares brand in Australia. The business specialises in fabric and leather sofas, dining tables, entertainment units, occasional tables, console tables, buffets, shelving, storage as well as accessories like cushions, decorative vases, lamps, mirrors, prints and rugs. OZ Design Furniture’s purpose built group office and distribution facility in Rouse Hill holds 16,000 pieces of furniture and takes in 700 containers a year that it distributes to its 32 stores every week to satisfy the appetite of its growing consumer base. It plans to quadruple its facility to 21,000 sqm in the next two years. ozdesignfurniture.com.au

The Lido Group Pty Ltd

The Lido Group drives operational efficiencies, cost savings and travel policy compliance for its clients by effectively managing accommodation booking and payment processes; from sourcing and contracting, through booking, no-touch payment with level 3 Enhanced Data including incidental spend, digital invoicing, automated expense management and reconciliation. The business recognises that every client has different requirements and works with them to utilise the best Lido solutions and innovations to build the right program. By understanding key program objectives and challenges it can deliver a solution to meet these objectives and work to exceed them. lido.com.au

Sidarous Realty Pty Ltd

Frances Sidarous manages the Property Management Division of family owned and operated business, Sidarous Realty with director and licensee Mena Sidarous. Sidarous Realty is Sydney’s first mobile real estate agency and is a leader in innovation which sets it apart from other real estate agencies. The Sidarous Realty vision is to deliver high standards of professionalism and to exceed its client’s expectations, needs and goals. It delivers excellent customer service and the best results for our clients through the expert knowledge of its friendly and down to earth staff who pay attention to detail. sidarousreality.com.au

Featherdale Wildlife Park

Featherdale provides a home to over 1700 Australian native animals from more than 250 different species and serves as Australia’s largest native collection. Focusing solely on native animals, at Featherdale you will find the largest collection of koalas in NSW, three open space enclosures filled with kangaroos and wallabies, as well as loads of other iconic Australian animals.

‘Pharmacy with a vision’

Kingswood Compounding Pharmacy is taking customer service to a new level.

We Specialise in personalised medication solutions and have introduced a drive-through service for parents with young children.

Mothers now per-order the compounded medicine for their baby and we prepare and bring it out to their car so they don’t have to get their baby in and out of the car anymore.

The positive feedback has been overwhelming as there are some parents that have multiple children making it extremely difficult, especially when the child is sick or has a chronic illness.

Our family run business has been open for 13 years, tailor making medicines to suit individual patient needs. We all have the same vision of trying to make a difference in patients lives through PERSONALISED health care.

We pride ourselves on making a difference and do so using the highest quality ingredients in the highest quality accredited facility. We also strive be up to date with the latest training and innovations in the ever changing industry.

We plan to continue to grow our compounding and hope to be able to continue saving lives, curing disease and treating unique disease.

As a finalist in the Excellence in Customer Service category of this year’s WSABE, “We are so proud to be acknowledged for this award and we are so appreciative to all of the support we receive along the way.”

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236 Great Western Highway, Kingswood, NSW 2747
www.kingswoodcompoundingpharmacy.com.au

Continued on page 17
develop to their potential, and in their own uniqueness. The centre encourages parents to develop to their potential, and in their own uniqueness. The centre has been rated as “exceeding” the National Quality Standards.

**Get Digi With It**

Get Digi With It is a digital marketing agency that cares about seeing businesses of all sizes take control of the digital marketing space, making their presence known. The Get Digi With It team help businesses with part, or all, of their digital marketing strategy including social media, email marketing, SEO and SEM. Working with businesses from the charity sector and educational sector through to health and wellness brands, it delivers a unified digital marketing strategy that provides real results. getdigiwithit.com.au

**Blacktown Area Pet Sitting**

Blacktown Area Pet Sitting provides quality pet care with services such as pet sitting in the client’s home, cageless boarding in the pet sitter’s home, dog walking and socialisation activities and pet transport. The team has been hand-picked and extensively trained to ensure pets have the best experience first time, every time. Unlike some pet care providers, With a love of animals, they go above and beyond for their clients. Blacktown Area Pet Sitting specialises in anxious pets. blacktownareapetsitting.com.au

**Studio Dance NSW**

Studio Dance NSW is a performing arts studio in Kings Park, near Blacktown that aims to provide quality tuition by qualified and highly trained specialists in their field of expertise at affordable prices. The studio caters for ages 3 to mature and classes cover a variety of activities and pet transport. The team has been hand-picked and extensively trained to ensure pets have the best experience first time, every time. Unlike some pet care providers, With a love of animals, they go above and beyond for their clients. Blacktown Area Pet Sitting specialises in anxious pets. blacktownareapetsitting.com.au

**Experimentum**

Experimentum is a creative agency and technology studio for SMEs and start-ups. It specialises in branding strategies, packaging design, website design, UX/UI and visual design. It is based in Sydney and designing worldwide. experimentum.com.au

**Laura Anne Designer Cakes**

Laura Anne Saad is a multiple award-winning pastry chef who specialises in hand-crafted bespoke wedding and celebration cakes as well as petit fours. Laura Anne’s creations are in high demand in the Sydney wedding market and she has been named among the top three wedding cake designers in NSW three years running and has received gold, silver and bronze medals in the Sydney Royal Fine Food shows, blue ribbons in the Sydney Royal Easter Show and multiple awards in other Sydney shows. lauraannecakes.com

**Duo Tax Quantity Surveyors**

Duo Tax Quantity Surveyors is Australia’s youngest tax depreciation provider for property investors and helps every day Australians boost their cash-fl ow through property depreciation. duotax.com.au

Exigo Tech is a Sydney-based premier end-to-end Technology Solutions Provider that is focused on providing solutions based upon three major verticals; Infrastructure, Cloud and Applications to Australian businesses. At Exigo Tech, we are firm believers in the power of effective IT solutions – the power to deliver real value to business. Intelligent, properly implemented IT solutions can save you time and money.

Headquartered in the Parramatta CBD, Exigo Tech is staffed by a skilled group of IT professionals who work day in, day out to uphold our company vision: ‘Technology made simple’. We go out of our way to ensure that we provide exceptional levels of service and deliver IT solutions that make your life easier and your business more competitive.

Hailing from the corporate sector and other IT firms, the Exigo Tech staff is a tight knit unit that works collaboratively to provide exceptional levels of service and expertise. Together we work to deliver IT solutions that create greater levels of efficiency, and open the way to improved commercial outcomes.

Exigo Tech’s friendly and highly qualified IT professionals offer a comprehensive range of products and services. Central to our expert offering are the following services:

- Business and Technology Consulting
- Cloud and Hosted solutions - Microsoft Azure, Amazon Web Services, IBM Softlayer, Telstra CSX
- Cloud Hosted Applications – Microsoft Office 365, Dynamics 365, Box, Skype 4 Business solutions, SharePoint development
- Enterprise mobility solutions – iOS and Android
- Network Infrastructure and Security – Telstra NextIP Network, Co-location Solutions, Hosted Voice, Internet, Phishing and Threat Awareness, Data Encryption
- BI Solutions – Power BI, IBM Watson, Azure IOT
- Backup and Disaster Recovery
- IT Managed Services – Server, Cloud, Desktop, Network, Application

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Nepean Regional Security

Nepean Regional Security is a supplier of manpower security services. Established 20 years ago as a home-based business, the company now employs over 50 personnel, has a fleet of cars across Western Sydney and has won a myriad of industry awards, including an international business award. The business mainly supplies security services to local, state and federal government contracts including security for Western Sydney Airport, Western Sydney Parkland and Parramatta Parklands Trust. It has also supplied security for block buster movies, major sporting events, festivals, music concerts and one of the biggest dance festivals, DefQon one.

Momoentos Hospitality

The Momento Group exists to bring people together to create great memories in its venues and encompasses and unites each of the four premier venues currently owned by the Colosimo Family: Hillside Hotel, Bella Vista Hotel, The Australian Hotel & Brewery and The Governor Hotel. The business has owned hotels in Sydney for 30 years and employs 380 staff. The Momento Foundation has donated over $300,000 in the last 12 months, including $50,000 to a local women’s shelter and over $200,000 to Macquarie University to fund research and develop a program to change the drinking culture among Australian youth. Last year it launched The Hospitality Institute of NSW, a tertiary education facility with a focus on premier hospitality training and education. momentohospitality.com.au

First National Hills Direct

First National Hills Direct specialise in residential sales and property management in Stanhope Gardens, The Ponds and Quakers Hill. They have one vision: to deliver outstanding results with exceptional service. Principal Ruma Mundi said: “Our referrals, repeat business, industry awards and testimonials are a testament of the high standard of service from our team.” The agency provides its clients with quality systems, innovation and technological excellence to ensure tailored real estate solutions. hillsdirect.com.au

Fizics Education

The team at Fizics Education care deeply about inspiring kids to learn more about the world around them and this has driven them to become one of Australia’s leading science outreach providers of interactive science workshops and shows since 2004. They now deliver science programs to about 30,000 children each year across 500 schools and public spaces throughout Australia and around the world. fizicseducation.com.au

ProGalor Institute

ProGalor Institute promotes skilled excellence in cohorts and makes them job ready. It achieves this by providing the best training solutions that are supported by skills development opportunities, work based experience and access to local and national job markets. The company’s vision is to promote “Learn, Develop, Succeed” qualities in each individual as they go forward with their goals. ProGalor Institute is a leader in developing high quality professionals who also provide leadership services to improve the overall quality of services in Australia. It helps fill the skills gap locally and nationally. pgil.edu.au

Chief Fluid Systems

Chief Fluid Systems was founded in 2010 by Glen Haddison who has over 30 years of industry experience. The family owned business specialise in hose manufacture and testing and providing support to defence and industrial customers. Their hose testing capabilities are substantial and the portable on site trailer tests hoses up to 60,000 psi. The company’s small, energetic team are experts in the industry and provide unequalled service, being customer focussed and responsive.

Bowermans Office Furniture

Bowermans has remained a market leader in office furniture solutions for over 70 years by keeping up with current trends, ensuring it provides its clients with fresh, innovative solutions to their office needs. The company provides a large capacity, customer experience that allows it to deliver the perfect furniture solution for every space. Bowermans prides itself on its ability to work to tight budget and small and large spaces. Staff can manage a project from start to finish, resulting in fully furnished space that’s ready to go. bowermans.com.au

ATB Partners

ATB Chartered Accountants and Business Mentors is a financial services and advisory accountancy firm whose goal is to empower small and medium business clients through tailor-made financial strategies, tax optimisation and business advice. ATB offers expertise in small and medium business management, virtual CFO services, wealth planning, cloud software setup and support, and full service tax accounting. After more than 30 years of service, the ATB team continues to meet clients’ needs thanks to their proven five-step process. atbpartners.com.au

Youth Insearch

Youth Insearch runs an award-winning early intervention program of effective therapeutic

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www.rhmc.org.au/westmead
support for ‘at risk’ young Australians through weekend workshops, community based support groups, positive peer support networks, role modelling, mentoring and leadership training. The program has a peer focus - young people helping young people with the support of trained adults. The mission is to empower young people to take control of their lives by giving them the opportunity and skills to develop their self esteem, reconnect to their community and play a positive role in society. youthinsearch.org.au

Marketing Heads Australia Pty Ltd
Marketingheads® is a multi-awarded market research and strategy business. John Wakeling and Kaye McIntyre are both accomplished marketers and strategists who relish the challenges faced by business. Their methodology has identified game changing strategies and achieved exceptional results for many clients across a diverse range of industries. Marketingheads® provides confidence and certainty to client’s strategic marketing and business decisions. The business model is based on the premise that small to medium sized business with a desire to grow and or better serve their customers should be able to access the same skills and capability that large companies utilise. marketingheads.com.au

Exigo Tech Pty Ltd
Exigo Tech is a technology consulting company focused on making sure that technology is a true enabler for businesses and help them facilitate their business growth. The team is passionate about leading edge technologies. They live and breathe innovation having developed deep professional skills to help organisations solve key business challenges in cloud and infrastructure architecture, business software solution delivery and managed services. Exigo Tech work hand in hand to achieve their clients’ business outcomes using technology. exigotech.com.au

C-Mac Industries (Aust) Co-operative Ltd
The C-Mac team promise to find innovative metal solutions. The steel fabrication company caters for one off and small run jobs to supply special project work and niche industries with products that are manufactured in-house. C-Mac Industries’ competitive advantages include its reputation that is built in-house. C-Mac’s unique co-operative ownership model. cmac.com.au

Ronald McDonald House Westmead
When a child is diagnosed with a serious illness or suffers an accident, it’s the most traumatic time of their family’s life. The entire family unit is launched onto an uncertain path into the future. Ronald McDonald House Westmead allows families to stay close together, so they have the support of loved ones throughout their journey. They can remain connected, and parents can better communicate with their child’s medical specialists. Only 300m from The Children’s Hospital at Westmead, families sleep well knowing they are close to their children while they are receiving advanced engineering equipment and systems. The team of tradesmen cover a variety of skilled trades, with years of experience. They are also members of C-Mac’s unique co-operative ownership model.

At Towns Conveyancing Services we are committed to you. We guide you through all the steps of the Conveyancing process ensuring your transaction is as stress-free as possible. We pride ourselves on the ability to cover every aspect of your transaction and communicate with you at all times keeping you informed every step of the way.

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Mmmm!
Sparks+Partners Consulting Engineers

Sparks+Partners Consulting Engineers specialises in hydraulic, storm water, civil and environmental engineering, wet and dry fire services and Revit/BIM design. Supporting this core expertise is a suite of current technology. The tools, technologies and know how used grow in sophistication every day. The staff bring unique skills and strengths to the company, and are guided by an energetic, resourceful and qualified leadership team. They have experience across a range of engineering and construction projects. Sparks+Partners takes pride in its hands-on approach and takes every project from concept right through to completion. sparksandpartners.com.au

Empower Construction Pty Ltd

Empower Construction is the largest independent specialist in all aspects of external wall construction. In the last decade, the business has grown substantially, accumulating a portfolio of thousands of successful projects Australia wide. Over this time, it has built a unique culture around its core values within the industry and a reputation for excellence. empowerconstruction.com.au

REACH for Training

REACH for Training was established in 2006 as a Registered Training Organisation that provides quality vocational training and education for 33 nationally recognised qualifications ranging from Certificate II to Diploma level across various industries such as Community Services (Aged Care, Early Childhood Education and Care, Disability Support, Home and Community Services), Business Services, Retail, Hospitality, Tourism and Events Management, Hairdressing and Beauty Therapy. With multiple training locations across the Western Sydney, the majority of its target group consists of job seekers, disadvantaged communities, long-term unemployed and youth at risk backgrounds. reachfortraining.com.au

Rookwood General Cemeteries Reserve Trust

Rookwood General Cemeteries Reserve Trust is custodian to two-thirds of Rookwood The remainder is managed by the Catholic Metropolitan Cemeteries Trust and the Rookwood Memorial Gardens and Crematorium. The Trust was established in 2012 to unite the former Anglican, General, Independent, Jewish and Muslim trusts that previously managed Rookwood and provide equality for everyone who chooses Rookwood to farewell and remember loved ones. Since the amalgamation, RGCRT has transformed into a stronger, more unified organisation. rookwoodcemetery.com.au

Dinner on the Table

Dinner on the Table changes daily lives. With women everywhere juggling work and family, Dinner on the Table makes life a little easier by cooking and delivering delicious, made from scratch, family style meals that can be finished quickly and easily at home. Women living with disability are also juggling, often with far fewer resources and greater challenges. That’s why profit from the sale of meals

Continued from page 19

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Continued on page 21
YADA
YADA provides social support for adults with mild to moderate disabilities. It raise money by way of a recycling/reuse program. YADA has a day centre, providing respite relief for both clients and families/careers, it has a monthly weekend day trips and yearly holidays. The recycling/reuse program sees discarded household goods and commercial waste come to YADA’s small office warehouse for sorting and recycling. yada.org.au

Re-Engineering Australia Foundation Ltd
Re-Engineering Australia Foundation Ltd develops activities that form a pathway of encouragement, so school students can progress, with each step adding to their interest and understanding of Science, Technology, Engineering and Maths (STEM) activities, trades and professions. REAs goal is to engage, inspire and educate, students, teachers and industry. It does this through a series of education programs that link schools, industry, TAFE, universities and parents in activities aimed at developing the employability skills of students and assisting their transition to the world of work. Since 1998 these programs have mentored over 600,000 students across Australia. rea.org.au

Michael Hughes Foundation
The Michael Hughes Foundation aims to increase survival rates for sudden cardiac arrest by creating communities that are HeartSafe, and by turning bystanders into first responders. HeartSafe communities take active responsibility to provide a coordinated response to sudden cardiac arrest events. It enables community members to become responders by raising awareness about cardiac arrest in the community, by promoting the strategic deployment of publicly accessible automated external defibrillators (AEDs) in shops, community spaces and sporting facilities, and providing training in CPR and the use of AEDs, mLife

Dessert Boxes
Three young siblings born and bred in Western Sydney decided to bring an end to boring gifts by being the first to commercialise donuts and desserts delivered straight to your door. Creators of the doughnut bouquet, which has gained international exposure, the trio have featured in articles including Time and the American Today Show. Through social media, they have built a strong brand of over 130,000 followers, sold over 30,000 boxes, achieved sales of over $2 million and launched in another state in the first 11 months of business. dessertboxes.com.au

Greek Vegan Bakery
Greek Vegan Bakery was started with one vision: to create a cruelty free world. As the ancient Greek philosopher and mathematician Pythagoras once said, “as long as men massacre animals they will kill each other” and so the staff believe that meat consumption has reached such high levels it is endangering our health and the planet. That is why they produce traditional baked Greek vegan specialties and at the same time spread the word of veganism. greekveganbakery.com.au

Begina Education Centre
Begina Education Centre was founded by mum Susannah Ng who wanted to give the best educational experiences to her children. She created a unique, cost effective learning opportunity through Begina Education where the individual learning programs have been developed by professional educators. The programs have been designed to support working families, they can meet the needs of all students with the use of small classes and one-on-one teaching strategies. Begina Education Centre delivers classes for children aged 2–12 in music, visual arts, literary workshops & STEM and specialises in early childhood language development through musical phonics classes. begina.com.au

Australasian Vaulting Industries
Australasian Vaulting Industries provides safe deposit box and vaulting services to families and businesses in Western Sydney. For as little as $5 per week, AVI Vaults provides the ultimate in security for client’s jewellery, currency, gold and silver, documents, data, bitcoin and other irreplaceable assets. The AVI business has the highest rated security levels in Sydney and uses the latest in biometric technology to access the 800m vault. AVI is the only Australian Vault approved by the Safe Deposit Box Federation. avivaults.com.au

Footprints (Northmead) Early Intervention & Child Care
Footprints is an early intervention and all-day childcare centre that delivers the Early Start Denver Model (ESDM), a play-based therapy set in natural surroundings for the treatment of children living with autism aged 12-months to 5-years. ESDM is the gold standard in early intervention and is evidence based, multi-disciplinary and designed specifically for young children with Autism. The small Group therapy sessions of the Group program are delivered within an early education setting of a long day care centre. Footprints also provides parent coaching for families to continue therapy at home. footprints-eic.com

Consider It Done Australia
Consider It Done Australia is a marketing communications agency providing copywriting services for small and medium sized businesses as well as not-for-profit organisations. The copywriters at Consider It Done Australia believe the best marketing collateral is written with sincere enthusiasm for clients so they take the time to become experts in their business and their industry. They write with sincere enthusiasm and a single-minded goal – to grow their clients’ businesses. That’s why they say, “We write words that sell. It’s our core philosophy.” consideritdoneaustralia.com.au

Australian Childcare Alliance NSW
The Australian Childcare Alliance (ACA) NSW is the peak body for privately-owned predominantly small family owned businesses who provide early childhood education and care services in NSW. It provides advocacy, policy and regulatory support and advice, industrial and member support, as well as professional development for its members across the state. ACA NSW members operate about 1600 childcare services, employ over 25,000 staff, and are committed to providing excellence in early childhood education and care for the more than 125,000 children and their families. nswchildcarealliance.org.au

International Animal Health
International Animal Health present the worlds first biological control BioWorma, that works by substantially reducing parasitic roundworm larvae in the manure of grazing animals. BioWorma and Liveworm with BioWorma contain a naturally occurring fungus that consumes chemically resistant and multi-resistant larvae providing a solution to a problem costing livestock producers millions of dollars each year by breaking the worm cycle. International Animal Health is an Australian family owned manufacturing business that works with CSIRO. It has the vision to control, manage and eliminate endemic parasites and roundworm larvae in the livestock and intensive animal industries in the competitive global animal health market.

Evolve Housing
Evolve Housing provides housing solutions to eligible people on very low to moderate incomes who are unable to access appropriate housing in the private market. This includes social and affordable housing. Evolve delivers solutions that empower residents to reach greater independence and avoid social isolation. Evolve aims to increase housing supply to match the diverse and growing needs of households in housing stress. 89 percent of its properties are in the multicultural melting pot of Western Sydney and more than 71 percent of its residents identify as coming from a culturally or linguistically diverse background. evolvehousing.com.au

Ensitech Pty Ltd
Ensitech is the inventor and manufacturer of the TIG Brush Stainless Steel Weld Cleaning System, and a global leader in metal surface finishing. The Ensitech Surface Finish System combines the TIG Brush machine with a range of proprietary fluids to provide an end-to-end process for preparing, cleaning, passivating and protecting welded and fabricated metal surfaces. Ensitech products provide industry with a safe, efficient alternative to outmoded methods and hazardous materials. ensitech.com.au

Figtree Conference Centre
Figtree Conference Centre is one of Flourish Australia’s social enterprises. Its mission is to provide outstanding event facilities and
sures that children get the individual attention that is critical to their development. jumpswim-schools.com.au/guildford

**Reflection**

Reflection Natural Therapies is an award-winning clinic at Picnic Point that offers a range of natural therapies. Owner Deborah Watts has won numerous awards and specialises in reflexology including pregnancy reflexology and Danish techniques for sciatic issues. Other therapies performed in her clinic include Indian head, neck and shoulder massage, Reiki, foot care for various foot disorders including plantar fasciitis and heel spurs, biomechanical assessments and comfortable custom-made foot support orthotics. Deborah also teaches nature therapy courses. reflexation.com.au

**Unique Finance Services Pty Ltd**

Unique Finance Services is a multiple award-winning finance company that is highly regarded among the mortgage industry. It received the Australian National Award for Outstanding Customer Service delivery in 2017 and state awards for Finance Broker of the Year in NSW and ACT in 2016. The team is proud to be able to service clients at the highest level of customer satisfaction and fulfill their dreams of owning a home. uniquefinanceeservices.com

**Ruth Fattal Haute Couture**

Ruth Fattal Haute Couture is an award-winning bridal, evening wear, couture and day wear label. Designs are carefully crafted from an array of luxurious fabrics and embellished with delicate laces. The bridal collection embodies beauty, romance and elegance with feminine features and vintage influences, inspired by biblical references and symbolism using complex couture techniques. Each design has its own story and holds true to the label’s vision of bringing out very woman’s true beauty on their special day. ruthfattal.com.au

**Australian Work Health & Safety Pty Ltd**

Australian Work Health and Safety provides tailored WHS solutions. The company provides transition support, gap analysis, WHS and/or environmental management systems, principal auditing services, 13 courses, work process and building inspections, assistance in developing safe work method statements and compliance. Its main industry segments include construction, health and aged care, warehousing, manufacturing and food. australianworkhealthandsafety.com.au

**Kebabiya**

Kebabiya is a new concept never tried in Australia before. It is the brain child of Sanjeev Sharma, who felt that there was a gap in Australia's Indian food industry. He felt Indian food was limited to curries when in fact the cuisine had much more to offer. Kebabiya offers an array of traditional Indian delicacies and the restaurant uniquely blends modernity and tradition in its dishes. kebabiya.com.au

**Jump! Swim Schools Guildford**

Jump! Swim Schools Guildford is a private teaching facility for babies, infants and children to learn to swim in a clean, modern and private indoor facility that is heated throughout the year. It uniquely provides smaller classes to allow the teachers to be able to focus on each child and gain trust and confidence. Jump! Swim Schools Guildford is a boutique learn to swim facility for babies aged from 3 months up to pre-squad (competitive) levels of swimming. The pool water is tested at least four times a day and the smaller classes ensure positive social outcomes by providing training, employment and peer support to people with lived experience of mental health issues. When customers book a conference or event at Figtree, its impact is guaranteed to be greater than imagined – because Figtree is an innovative social enterprise of Flourish Australia that provides a unique work culture to support people on their mental health recovery journey. figtreecc.org.au

**Kurrajong Kitchen**

Kurrajong Kitchen manufactures, distributes and markets their product Lavosh flatbread to professional chefs and home entertainers filling pantries across Australia. The business’ purpose is to be “a supporting snack entertaining product”. The product can be found on the menu at the Qantas Business lounge, gourmet delis, fruit markets, and the supermarket aisle. The brand primarily supplies a domestic market with opportunity to grow into an international market only constrained by further investment in technology. kurrajongkitchen.com.au

**Vogue Real Estate**

Vogue Real Estate is an independently owned property management company that is setting a new trend in customer care. The core service is managing investment properties through a team of dedicated professionals who have extensive experience in real estate. Vogue Real Estate is focused on setting a new benchmark for the Hills district and beyond and providing never-before experienced levels of customer care to property investors and tenants. vogueer.com.au

**Kingswood Compounding Pharmacy**

Kingswood Compounding Pharmacy tailor makes medicines to suit individual patient’s needs – whether it is child needing heart medication in a liquid form or a custom life-saving liver treatment to blood pressure medication for a wombat. Staff have been compounding for over 12 years and offer dermatological compounding (cosmetic preparations, anaesthetic creams), bio-Identical hormones, long-acting forms of commercially available medications, products deleted by the manufacturer, liquid forms of medications only available in solid form and veterinary and dental compounding hair loss, anti-aging and pain therapies. kingswoodcompoundingpharmacy.com.au

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